## TESLA, INC.

A Company Marketing Campaign by Nick Swan



TESLA



## What is Tesla, Inc.?

Tesla, Inc. is an American company founded with a vision for a greener and more efficient planet, manufacturing solely electric vehicles, solar panels and roof tiles, and even house battery systems.









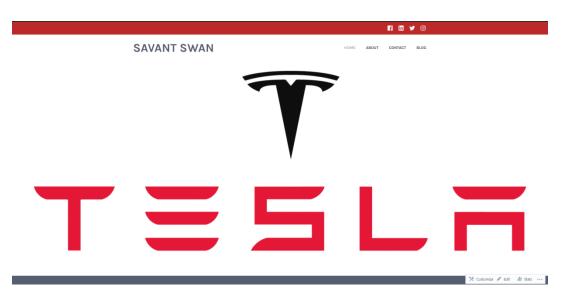
### The Face of Tesla, Inc.

Current CEO, Elon Musk, who also has a hand in companies, such as OpenAI, Solar City, SpaceX and much more, continues building on the founders of Tesla's visions by pushing the boundaries that no one else dares to.

# My Plan to Market T≡⊑L⊢

For my project, I plan on doing the following 5 documents:

- Blog: WordPress
  - Brochure
  - Fact Sheet
  - Advertising
  - Pinterest Page



## The Blog

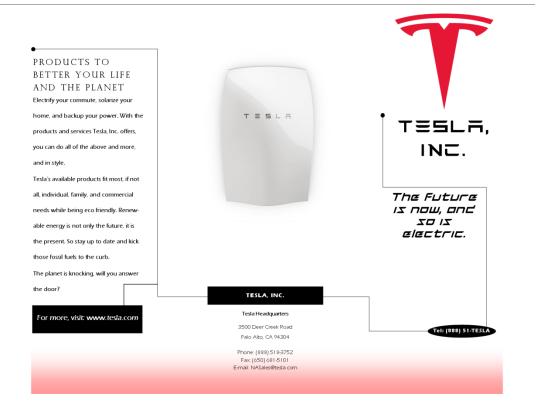
The main focus, and first document, is the blog. I chose to use WordPress not only for its intuitive organizational abilities, but also because of its more professional and creative format. The website consists of four pages, including a home, about, contact, and a blog page.

Home page: Link

Blog: Link

## What is included in the website?

- The main blog.
- Links to various Tesla and Elon Musk social media accounts and my Pinterest.
- Contact page for both me and the Tesla corporate office (links included).
- An official RSS feed for Tesla Motors Financial Releases.



### The Brochure

- •Formated as a tri-fold, doublesided, document.
- •Side 1: Company name, contact info, and strong closer.
- Created in Microsoft Publisher.

#### GET A LUXURY EXPERIENCE IN AN ELECTRIC VEHICLE

At Tesla Motors, we currently offer two of the best fully electric vehicles which are suited for different needs; the Model S and the Model X.



Fully equipped with Self-Driving Mode, you can let you Model S or Model X take over your daunting commute so you can sit back, relax, and focus on your presentation in today's conference call.

Don't worry about automation, our vehicles have Active Safety built in, allowing your Testa to read the road and its environment, keeping you and others safe while it gets you to your destination.

#### CHARGING OPTIONS

Don't have a charging station near you? No problem! Why not bring one to your home?



With the purchase of your vehicle, you can include either a 75kWh or 100kWh wall charger for you vehicle.

Within an estimated 6 to 9 minutes of charging time, you Tesla will go from empty to full in less time than it takes to get ready for the day.



#### However,

a wall

charger is not your style, Why not go for a sleek supercharger?

Not only will it be a great addition to your garage, it can give your Tesla a full charge within 2 minutes.

#### BRING SOLAR TO YOUR HOME



Solar panels with style, durability, and a modern feel. Upgrade your homes roof with a power source that can withstand whatever nature throws at it

Store that energy in a Tesla Power Pack or Powerwall and ensure your home will not lose power during storms or emergency situations. Forget noisy generators, these power backups are quiet and integrated right into your home, providing a seamless operation and peace of mind.

Tesla, Inc. is striving for a clean sustainable, and electric world. Help us realize that dream and become a part of it.

#### TESLA, INC.

#### Tesla Headquarters 3500 Deer Creek Road

3500 Deer Creek Road Palo Alto, CA 94304

Phone: (888) 518-3752 Fax: (650) 681-5101 E-mail: NASales@tesla.com

## The Brochure (cont.)

Back side of document:

- Focuses on Automobiles.
- Introduces home charging options.
- •Displays at home sustainability options.



TESLA, INC.

#### Nissan Leaf VS Tesla Model 3





\$36,790 Starting MSPR\* \*SL Model

107—112 Miles est.

Vehicle Dynamic Control and Traction Control System only

9—10 Seconds est.

5 Adults

Push Button Start, HomeLink Transceiver\* and NissanConnect\* \*Not available for every model Price

Range

Safety Features

0-60

Seats

Key & Mobile Features

\$35,000 Before Incentives

220—310 Miles

Electronic stability & traction control and auto emergency braking and avoidance

5.1—5.6 Seconds

5 Adults

Wi-Fi and LTE Internet Connectivity, keyless entry and remote climate control\*, voice activated controls standard.
\*with mobile app

### The Fact Sheet

- Simplistic design.
- Displays a competitor's car with one of Tesla's
- •Compares performance, safety, and convenience features of both vehicles.





### The Advertisement

- •Best consideration for advertisement platform: YouTube.
- •Vague but intriguing, captures attention and leaves audience wanting more.
- Link to video: <u>Tesla Commercial</u>

#### **Nick Swan**

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5 Followin



Boards

ins Trie



Elon Musk

Tesla Model X



Solar Panels



Tesla Roadster

### **The Pinterest**

- •My first time interacting with this social media site.
- •Features boards relating to Tesla vehicles, solar panels, and CEO Elon Musk.
- Link to Pinterest: <u>Tesla & More</u>



Tesla Model 3

Create board

Tesla (general)



Tesla Model S

# Goals and Hopes for this Project

- To successfully create an interesting and professional marketing campaign for my chosen company.
- To have a better understanding of this field and the work associated with it.
- To continue on with this project or keep it alive after the fact.